
Setting the Standard in Health Care Excellence

February 28, 2023

Board of Supervisors
County of Ventura
800 South Victoria Avenue
Ventura, CA 93009

SUBJECT

Authorization for the Purchasing Agent or Designee to Increase the Purchase Order with Trane U.S. Inc. Doing Business As Trane, for Rental Equipment While Existing Heating, Ventilation and Air Conditioning Equipment is Being Repaired, by \$65,000 to \$210,000 for FY2022-23.

RECOMMENDATION

That your Board authorize the Purchasing Agent or designee to increase the purchase order with Trane U.S. Inc. doing business as Trane (Trane) to provide rental equipment while various heating, ventilation and air conditioning (HVAC) equipment is being repaired at Health Care Agency (HCA) facilities, increasing the amount by \$65,000 to \$210,000 for FY2022-23.

FISCAL IMPACT

Mandatory:	No
Source of Funding:	VCMC Operating Revenues/Collections
Funding Match Required:	None
Impact on Other Departments:	NA

Summary of Annual Revenues and Costs under these agreements:

	<u>FY2022-23</u>	<u>FY2023-24</u>
REVENUE:	\$65,000	\$0
DIRECT COSTS:	\$65,000	\$0
INDIRECT COSTS:	Minor	Minor
Net Revenue <cost>	\$0	\$0

Current Year Fiscal Budget

Current FY 2022-23 Budget Projections for Ventura County Medical Center #3300				
	Adopted Budget	Adjusted Budget	Projected Actual	Estimated Savings/(Deficit)
Expenditures	\$597,277,305	\$627,489,238	\$620,091,297	\$7,397,941
Revenue	\$597,588,755	\$604,063,467	\$612,518,590	\$8,455,123
Operational Income/(Loss)	\$311,450	(\$23,425,771)	(\$7,572,707)	\$15,853,064

Sufficient revenue and appropriations are included in the FY 22-23 adopted budget. The operational income includes "Operating Transfers In" that are primarily attributed to County contribution.

DISCUSSION

Trane provides scheduled maintenance and repair services for HVAC equipment at 10 HCA sites, including both hospital campuses. The HVAC equipment serving the HCA facilities consists of equipment made by five different manufacturers, and some equipment is more than 30 years in age. HCA has maintenance and repair contracts with Trane for the HVAC equipment. However, while some equipment is being repaired, HCA rents equipment from Trane to ensure hospital operations can continue. The cost of the rental equipment is not included in the existing contracts. On November 1, 2022, your Board approved the execution of a purchase order in the amount of \$145,000, to cover the cost of rental equipment. The request before your Board is to increase the purchase orders required to cover the cost of the required rental equipment.

This letter has been reviewed by the County Executive Office, County Counsel, Auditor-Controller's Office, and General Services Agency Procurement Services. If you have any questions regarding this item, please call John Fankhauser, M.D., Chief Executive Officer, County Hospitals, at 805-652-6058.



John Fankhauser, M.D.
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Barry L. Zimmerman
Health Care Agency Director